

**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY PROFESSIONAL SERVICES**

Special Item No. 132-51 – Information Technology Professional Services

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D&B: 168720915
CAGE Code: 329N3

Contract No. – GS-35F-0509T

Period Covered by Contract: Active through June 26, 2012
Price list current through June 26, 2012



Products and ordering information in this Authorized FSS Information Technology Schedule Price List are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov>.

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1. WHO WE ARE

Insight Systems Corporation (Insight) is a Washington DC-based leading solutions partner to information-intensive enterprises that seek strategic results aligned with their business and IT missions. Insight delivers strategically-intelligent solutions across the enterprise in key system domains such as IT infrastructure, web portals, financial management, grants management, information security, and knowledge management. Insight prides itself on its robust ability to analyze, strategize and effectively support the unique needs of organizational IT Directors and CIO's throughout the program lifecycle. Moreover, Insight is proud to offer its clients InsightCM™, which allows you to achieve total visible accountability in project management through an easy to use portal.

SBA 8(a)

Insight offers a results-oriented focus on achieving the customer's mission. Insight is a proud 8(a) Woman-Owned Small Business, with headquarters in Arlington, Virginia. Operating under its motto of "delivering best value through total insight," the company strives to apply enterprise-wide solutions that enable the client organization to collaborate, share, and manage data, no matter how complex.

Incorporation: Commonwealth of Virginia, 2001

Fiscal Year: January 1 – December 31

D&B: 168720915

CAGE Code: 329N3

Small Business Status

SBACertified 8(a) Program Participant

SBACertified Small Disadvantaged Business

Woman Owned Business

North American Industry Classification System (NAICS)

541511 Custom Computer Programming Services

541512 Computer Systems Design Services

541519 Other Computer Related Services

541513 Computer Facilities Management Services

541611 Administrative Management and General Management Consulting

516110 Internet Publishing and Broadcasting

518210 Data Processing, Hosting, and Related Services

519190 All Other Information Services

541618 Other Management Consulting Services

541990 All Other Professional, Scientific, and Technical Services

611420 Computer Training

2. WHAT WE DO

2.1 Solutions

If you are seeking a trusted partner that is able to offer more than just software, Insight Systems is your safe and proven choice. Our comprehensive approach to software development delivers end-to-end solutions that encapsulate the three keys of a successful deployment. Insight focuses on your organization's business processes and user-community needs. Best of all, Insight understands how to leverage smart technology to synchronize client requirements with real-world applicability.

2.2 Custom Applications Development

To successfully accomplish your goals, you need applications that operate based on your specific requirements. Insight Systems understands that developing applications begins with listening to our customers and building around their needs. Our experienced staff knows how to analyze your requirements and integrate them into an application that delivers.

2.3 Knowledge Management

Nothing is more mission critical than the effective capture, storage, and dissemination of your organization's information. At Insight Systems Corporation, we have learned through experience the best systems and processes to provide your enterprise with efficient knowledge management solutions. Our integrated systems offer the flexibility and reliability that you require to secure your information.

2.4 Information Technology Infrastructure

A robust IT infrastructure can ensure less down time and provide you with a peace of mind. Your infrastructure must be reliable, secure, and scalable to keep up with current trends and technologies. The experts at Insight Systems Corporation can examine your current systems and recommend customized improvements that will operate efficiently for years to come

2.5 Financial Systems

Government regulations place the burden of internal financial management executives. In order to comply and succeed, you can rely on the experience of Insight Systems Corporation to provide you with solutions that meet your needs. We understand your requirements and can provide support to streamline your processes and efficiently manage your financial tracking and reporting.

2.6 Information Security

At Insight Systems, we rely on experience to design a proactive approach for securing your information technology assets. We begin with an initial risk assessment and evaluation of your current agency-wide policies and procedures. Armed with this intelligence, we then perform a threat projection and analysis, outlining where your assets may be most vulnerable. With these building blocks,

our experts will formulate a complete strategy for the protection of your critical data using the best available technologies.

2.7 Software Training

Application upgrades and infrastructure improvements are useless if your staff does not have the knowledge to operate and maintain them. Insight Systems Corporation understands this vital need. We have professionals skilled at customizing and delivering training to your employees for all of your educational needs. We can tailor training sessions for IT education, whether it is a system we installed or a legacy application refresher course

2.8 Grants Management

To effectively manage your grants management operations, you have to improve employee efficiency as well as increase services to the public. Insight Systems Corporation knows how to integrate both into an efficient, reliable system. We start by listening: learning the specific needs and goals of grants managers and reviewing existing procedures. Using this information we can provide a complete implementation plan to effectively manage all grant functions.

3. WHAT WE OFFER

3.1 Functional Expertise

- Process Analysis and Engineering
- Helpdesk Support
- Software and Database Development
- Internet Integration
- Configuration Management
- Enterprise Email Architecture
- Database Administration
- Legacy Systems Integration
- Website Design and Programming
- Information Technology Consulting
- Internet Publishing
- Disaster Recovery
- Internet Commerce
- Business Continuity
- Data Processing
- Information Assurance
- Statistical Analysis
- System Backup and Redundancy
- Data Reporting
- Virus and Spyware Prevention
- Network Design and Implementation
- Firewall and Network Border Security
- Network Administration and Support
- Intrusion Detection and Prevention
- Network Traffic Management
- IT Security Consulting
- Facilities Management
- Custom Training Content Development

3.2 Technical Expertise

Development Environments

- Microsoft .NET
- Microsoft SharePoint
- Microsoft Access
- Microsoft Visual Basic
- Microsoft Visual Studio
- Microsoft ADO
- Microsoft ASP
- Microsoft Web Services
- Microsoft C#
- Microsoft FoxPro
- XML
- Sun JAVA
- PERL
- C/C++
- Cold Fusion

Databases

- MicrosoftSQL
- MySQL
- Oracle
- Informix
- Microsoft Access

Server Platforms

- Microsoft Windows Server
- Novell NetWare
- Linux
- Citrix

Methodologies

- Rational Unified Process
- InsightCM

3.3 Professional IT Services Labor Category Descriptions (SIN 132-51)

The descriptions below indicate education and experience guidelines of Insight Systems Corporation for each labor category; however, there are no absolute minimum education and experience qualifications for any labor category.

Senior Systems Consultant

General Experience: 13 years or more of progressively responsible management and technical experience in information technology initiatives. Demonstrated ability to concurrently manage numerous complex IT tasks.

Functional Responsibilities: Responsible for executive level management and strategic direction of IT for an organization.

Education: M.A., M.S., or M.B.A.

Senior Systems Engineer

General Experience: 11 years or more of progressively responsible management and technical experience in information technology initiatives. Demonstrated ability to concurrently manage numerous complex IT tasks.

Functional Responsibilities: Establishes and manages technical direction for the design, development, programming, testing, documentation, training and implementation of IT solutions. Resolves highly complex issues, conducts advanced research, and recommends innovations. May supervise personnel. Ensures completion of all work products and deliverables on time, on budget, and to the client's satisfaction.

Education: B.A. or B.S

Senior Software Engineer

General Experience: 9 years or more of progressively responsible management and technical experience in information technology initiatives. Demonstrated ability to concurrently manage numerous complex IT tasks.

Functional Responsibilities: Establishes and manages technical direction for the design, development, programming, testing, documentation, training and implementation of IT solutions. Resolves highly complex issues, conducts advanced research, and recommends innovations. May supervise personnel. Ensures completion of all work products and deliverables on time, on budget, and to the client's satisfaction.

Education: B.A. or B.S.

IT Manager

General Experience: 7 years or more of progressively responsible management and technical experience in information technology initiatives. Demonstrated ability to concurrently manage numerous complex IT tasks.

Functional Responsibilities: Establishes and manages technical direction for the design, development, programming, testing, documentation, training and implementation of IT solutions. May supervise personnel. Ensures completion of all work products and deliverables on time, on budget, and to the client's satisfaction.

Education: B.A. or B.S.

Senior Software Architect

General Experience: 5 years or more of progressively responsible management and technical experience in information technology initiatives.

Functional Responsibilities: Establishes, implements, and enforces IT standards; resolves highly complex issues, conducts advanced research, and recommends innovations. May supervise personnel.

Education: B.A. or B.S.

Senior Software Developer

General Experience: 5 years or more of progressively responsible technical experience in information technology initiatives.

Functional Responsibilities: Designs, modifies, develops and implements IT solutions. Provides technical support and assistance to other team members or end users as needed.

Education: B.A. or B.S.

Network Administrator

General Experience: 3 years or more of progressively responsible technical experience in information technology initiatives.

Functional Responsibilities: Designs, modifies, develops and implements IT solutions. Provides technical support and assistance to other team members or end users as needed.

Education: B.A. or B.S.

Software Developer

General Experience: 3 years or more of progressively responsible technical experience in information technology initiatives.

Functional Responsibilities: Designs, modifies, develops and implements IT solutions. Provides technical support and assistance to other team members or end users as needed.

Education: B.A. or B.S.

Associate Developer

General Experience: 1 year or more of technical experience in information technology initiatives.

Functional Responsibilities: Designs, modifies, develops and implements IT solutions. Provides technical support and assistance to other team members or end users as needed.

Education: B.A. or B.S.

Associate Trainer

General Experience: 1 year or more of technical experience in information technology initiatives.

Functional Responsibilities: Provides technical support and training to end users.

Education: B.A. or B.S.

Administrative Support Specialist

General Experience: 2 years or more of providing administrative support in corporate or government environments.

Functional Responsibilities: General office support including filing, preparation of correspondence, reception, and other administrative activities.

Education: High School Diploma

4. LABOR RATES TABLE

4.1 Professional IT Services (SIN 132-51)

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Labor Category	Base Year 6/27/07 – 6/26/08	2nd Year 6/27/08 – 6/26/09	3rd Year 6/27/09 – 6/26/10	4th Year 6/27/10 – 6/26/11	5th Year 6/27/11 – 6/26/12
Senior Systems Consultant	\$176.11	\$183.51	\$191.21	\$199.25	\$207.61
Senior Systems Engineer	\$148.30	\$154.53	\$161.02	\$167.79	\$174.83
Senior Software Engineer	\$125.13	\$130.39	\$135.86	\$141.57	\$147.52
IT Manager	\$111.60	\$116.29	\$121.17	\$126.26	\$131.56
Senior Software Architect	\$107.61	\$112.13	\$116.84	\$121.75	\$126.86
Senior Software Developer	\$103.63	\$107.98	\$112.51	\$117.24	\$122.16
Network Administrator	\$78.79	\$82.10	\$85.54	\$89.14	\$92.88
Software Developer	\$78.79	\$82.10	\$85.54	\$89.14	\$92.88
Associate Developer	\$72.30	\$75.33	\$78.50	\$81.80	\$85.23
Associate Trainer	\$55.61	\$57.95	\$60.38	\$62.92	\$65.56